
Section 1: LETTER

[Click here to view PDF](#)

Note: This PDF document represents an **unofficial** copy of information contained within this document, as allowed by the recent EDGAR system modernization.

SNL Interactive cannot take responsibility for the integrity of this file or its appearance, layout, or legibility. It is provided **as is** by the filer of this document.

[\(Back To Top\)](#)

Section 2: TEXT-EXTRACT

October 24, 2018

Craig I. Felenstein
Chief Financial Officer
Lindblad Expeditions Holdings, Inc.
96 Morton Street, 9th Floor
New York, New York 10014

Re: Lindblad Expeditions Holdings, Inc.
Form 10-K for the Year Ended December 31, 2017
Form 10-Q for the Quarter Ended June 30, 2018
File No. 001-35898

Dear Mr. Felenstein:

We have reviewed your October 1, 2018 response to our comment letter and have the following comment. In our comment, we may ask you to provide us with information so we may better understand your disclosure.

Please respond to this comment within ten business days by providing the requested information or advise us as soon as possible when you will respond. If you do not believe our comment applies to your facts and circumstances, please tell us why in your response.

After reviewing your response to this comment, we may have additional comments. Unless we note otherwise, our references to prior comments are to comments in our September 20, 2018 letter.

Response dated October 1, 2018

Form 10-Q for the Quarter Ended June 30, 2018
Revenue Recognition, page 7

1. We note your response to prior comment 3. Please provide us with your analysis regarding how you determined gross reporting for airfare was appropriate

pursuant to

ASC 606-10-55- 36 through 39. Specifically address the following items in your

response:

How you considered the definition of control and how you are directing any third

party providers;

How you considered the \$50 per person charge for the service of booking airline

Craig I. Felenstein

Lindblad Expeditions Holdings, Inc.

October 24, 2018

Page 2

reservations that we note from your website;

Describe the types of promises in your contract to provide airfare based on the nature

of the flights included in your excursions to your customers

(i.e., commercial versus

chartered flights), and;

Tell us how you price airfare in your excursion packages.

You may contact Heather Clark at 202-551-3624 or Melissa Raminpour at 202-551-3379

with any questions.

FirstName LastNameCraig I. Felenstein
Comapany NameLindblad Expeditions Holdings, Inc.

Sincerely,

Division of

Corporation Finance
October 24, 2018 Page 2
Transportation and Leisure
FirstName LastName

Office of

[\(Back To Top\)](#)